# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 29, 2024

# **Koss Corporation**

(Exact name of registrant as specified in its charter)

0-3295

**39-1168275** (IRS Employer Identification No.)

(State or other Jurisdiction of Incorporation)

(Commission File Number)

4129 North Port Washington Avenue, Milwaukee, Wisconsin 53212

(Address of principal executive offices) (Zip code)

(414) 964-5000 (Registrant's telephone number, including area code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Delaware

Title of each classTrading Symbol(s)Name of each exchange on which registeredCommon Stock, \$0.005 par value per shareKOSSNasdaq Capital Market

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

## Item 2.02 Results of Operations and Financial Condition.

On August 29, 2024, Koss Corporation issued a press release (the "Press Release") announcing its financial results for the quarter and year ended June 30, 2024. A copy of the Press Release is being furnished as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

The information in this Item 2.02 Results of Operations and Financial Condition, including Exhibit 99.1 attached hereto, is being furnished pursuant to Item 2.02 of Form 8-K. In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 and Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

## <u>Number</u> <u>Description</u>

Exhibit 99.1Press release of Koss Corporation dated August 29, 2024Exhibit 104Cover Page Interactive Data File (embedded within the Inline XBRL document)

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

August 29, 2024

# KOSS CORPORATION

By: /s/ Michael J. Koss Michael J. Koss Chairman and Chief Executive Officer

# **CKOSS** CORPORATION

NEWS RELEASE

4129 NORTH PORT WASHINGTON AVENUE, MILWAUKEE, WI 53212 / 414 964-5000 / WWW.KOSS.COM

### FOR IMMEDIATE RELEASE August 29, 2024

CONTACT: Michael J. Koss Chairman & CEO (414) 964-5000 mjkoss@koss.com

## Koss Corporation Releases Fourth Quarter and Full Year Results

Milwaukee, Wisconsin: Koss Corporation (NASDAQ: KOSS) (the "Company"), the U.S. based high-fidelity headphone company, has reported its results for the fourth quarter and fiscal year ended June 30, 2024.

Sales for the fourth fiscal quarter of 2024 were \$2,893,401 compared to \$3,073,350 for the same three-month period in the prior year, a decline of 5.9%. The net loss for the three months ended June 30, 2024 was \$110,369 versus a net loss of \$259,839 for the last quarter of the prior fiscal year. Both basic and diluted loss per common share for the quarter ended June 30, 2024 were \$0.01, compared to basic and diluted loss per common share of \$0.03 for the same three-month period one year ago.

"Sales for the quarter were down mostly because of the decline in sales to our largest European distributor, partially offset by gains in the Education sector and the Direct-to-Consumer ("DTC") market," Michael J. Koss, Chairman and CEO, said today. "Orders from the European distributor to replenish inventory stock levels were delayed to the following fiscal year to conserve cash in light of the high cost of money and cost of living in Europe. Sales to our Education customers were up approximately 60% and total DTC sales saw a 16% increase as some new product offerings were added to the assortment, as well as a slight resurgence in our highest selling headphone."

Sales for the year ended June 30, 2024 of \$12,265,069 were down \$834,582, or 6.4%, from prior year sales of \$13,099,651. A net loss of \$950,911 was recorded for the fiscal year, a significant decline from the net income of \$8,319,212 posted in the prior fiscal year. Both basic and diluted loss per common share for fiscal year 2024 were \$0.10 compared to basic income per common share and diluted income per common share of \$0.90 and \$0.85, respectively, for the previous year.

"The drop in sales for the year was driven by lower sales to our export markets, mainly Europe, as noted, and Asia, which was impacted by lower sales to an original equipment manufacturer of metal detectors. DTC sales were down nearly 20% as customers appear to be more selective in discretionary spending in response to higher inflation and other spending commitments. Conversely, we did see an almost 50% increase in sales to E-tailers, as well a considerable order for custom headphones from a new customer, which partially offset the decline in overall sales," Koss said. "Continued concerns about inflation, higher energy costs, increased interest rates, and the labor market have affected our sales both domestically and overseas."

#### About Koss Corporation

Koss Corporation markets a complete line of high-fidelity headphones, wireless Bluetooth® speakers, computer headsets, telecommunications headsets, active noise canceling headphones, and wireless headphones.

#### Forward-Looking Statements

This press release contains forward-looking statements. These statements relate to future events or our future financial performance. In some cases, you can identify forward-looking statements by terminology such as "anticipates," "believes," "estimates," "expects," "intends," "plans," "may," "will," "should," "forecasts," "predicts," "potential," "continue," or the negative of such terms and other comparable terminology. These statements are based on currently available operating, financial and competitive information and are subject to various risks and uncertainties. Actual events or results may differ materially. In evaluating forward-looking statements, you should specifically consider various factors that may cause actual results to vary from those contained in the forward-looking statements, such as general economic conditions, the impacts of the COVID-19 pandemic, geopolitical instability and war, consumer demand for the Company's and its customers' products, competitive and technological developments, foreign currency fluctuations, and costs of operations. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements made herein are only made as of the date of this press release and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances or new information. In addition, such uncertainties and other operational matters are discussed further in the Company's quarterly and annual filings with the Securities and Exchange Commission.

# KOSS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended June 30,				Twelve Months Ended June 30,			
		2024		2023		2024		2023
Net sales	\$	2,893,401	\$	3,073,350	\$	12,265,069	\$	13,099,651
Cost of goods sold		1,725,607		2,251,680		8,079,622		8,642,237
Gross profit		1,167,794		821,670		4,185,447		4,457,414
Selling, general and administrative expenses		1,485,557		1,434,388		6,057,606		29,341,634
Loss from operations		(317,763)		(612,718)		(1,872,159)		(24,884,220)
Other income		-		-		-		33,000,000
Interest income		211,162		206,328		847,644		520,809
(Loss) income before income tax provision (benefit)		(106,601)		(406,390)		(1,024,515)		8,636,589
Income tax provision (benefit)		3,768		(146,552)		(73,604)		317,377
Net (loss) income	\$	(110,369)	\$	(259,839)	\$	(950,911)	\$	8,319,212
(Loss) income per common share:								
Basic	\$	(0.01)	\$	(0.03)	\$	(0.10)	\$	0.90
Diluted	\$	(0.01)	\$	(0.03)	\$	(0.10)	\$	0.85
Weighted-average number of shares:								
Basic		9,274,987		9,222,180		9,251,373		9,192,799
Diluted		9,274,987		9,222,180		9,251,373		9,753,760