

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended June 30, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 0-3295

KOSS CORPORATION

(Exact name of registrant as specified in its charter)

A Delaware Corporation

391168275

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

4129 North Port Washington Avenue, Milwaukee, Wisconsin

53212

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (414) 964-5000

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

NONE

NONE

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$0.005 par value (voting)

(Title of class)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12(b)-2). YES NO

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The aggregate market value of the voting stock held by nonaffiliates of the registrant as of December 31, 2002 was approximately \$68,082,833 (based on the \$18.65 per share closing price of the Company's Common Stock as reported on the NASDAQ Stock Market on December 31, 2002). In determining who are affiliates of the Company for purposes of this computation, it is assumed that directors, officers, and any persons who held on August 1, 2003 more than 5% of the issued and outstanding common stock of the Company are "affiliates" of the Company. The characterization of such directors, officers, and other persons as affiliates is for purposes of this

computation only and should not be construed as a determination or admission for any other purpose that any of such persons are, in fact, affiliates of the Company.

On August 1, 2003, 3,767,929 shares of voting common stock were outstanding.

Documents Incorporated by Reference

Part III incorporates by reference information from Koss Corporation's Proxy Statement for its 2003 Annual Meeting of Stockholders to be filed with the Commission under Regulation 14A within 120 days of the end of the fiscal year covered by this Report.

PART I

Item 1. BUSINESS.

GENERAL

As used herein, the term "Company" means Koss Corporation and its consolidated subsidiaries, unless the context otherwise requires. The Company was incorporated in Delaware in 1971.

The Company operates in the audio/video industry segment of the home entertainment industry through its design, manufacture and sale of stereo headphones and related accessory products. During the last fiscal year, the Company acquired certain assets of ADDAX Sound Company. See Part II, Item 7 - "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS" herein.

The Company does not report its finances by segment, as the Company's principal business line is the design, manufacture, and sale of stereophones and related accessories. The percentage of total revenues related to this central business line over the past three fiscal years was:

2003	2002
2001	-----
---	-----
Stereophones	
100%	97%
94%	

The Company's products are sold through audio specialty stores, catalog showrooms, regional department store chains, military exchanges and national retailers, which the Company does not own, under the "Koss" name and dual label. The Company has more than 1,600 domestic dealers, who are not employees, and its products are carried in approximately 16,000 domestic retail outlets. International markets are served by domestic sales representatives and a sales office in Switzerland, which utilizes independent distributors in several foreign countries.

Management believes that it has sources of raw materials that are adequate for its needs.

INTELLECTUAL PROPERTY

The Company regularly applies for registration of its trademarks in countries in which it does business, including the United States, and over the years the Company has had numerous trademarks registered and patents issued in these countries. The Company considers protection of its proprietary developments important; however, the Company's business is not, in the opinion of management, materially dependent upon any single trademark or patent.

See Part II, Item 7 - "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS" herein for information relating to the Company's license agreements.

SEASONALITY

In general, retail sales of consumer electronics are higher during the Christmas holiday season. However, over the course of each fiscal year, the Company's sales are balanced. For example, approximately 50% of sales occurred in the first six months of the fiscal year ended June 30, 2003, and 50% of sales occurred in the latter six months of that fiscal year.

WORKING CAPITAL AND BACKLOG

The Company's working capital needs do not differ substantially from those of its competitors in the industry and generally reflect the need to carry significant amounts of inventory to meet delivery requirements of its customers. The Company provides extended payment terms for product sales to certain customers. Based on historical trends, management does not expect these practices to have any material effect on net sales or net income. The Company's current backlog of orders is not material in relation to annual net sales and was not material in relation to net sales in fiscal 2003.

CUSTOMERS

The Company markets its products to approximately 2,000 customers worldwide. During 2003, the Company's sales to its largest single customer, Wal-Mart Stores Inc., were approximately 20% of total gross sales. Management believes that any loss of this customer's revenues would be partially offset by a corresponding decrease, on a percentage basis, in expenses, thereby reducing the impact on the Company's operating income. Although the loss of business of one or more of the Company's principal customers could have a material adverse effect on the Company's sales volume and profitability, management believes this impact would be offset in future years by expanded sales to both existing and new customers. The five largest customers of the Company (including Wal-Mart) accounted for approximately 50% of total sales in 2003.

COMPETITION

Although competition in the stereophone market has increased this past year, the Company has maintained its competitive position as a leading marketer and producer of high fidelity stereophones in the United States. In the stereophone market, the Company competes directly with approximately five major competitors, several of which are large and diversified and have greater total assets and resources than the Company.

RESEARCH AND DEVELOPMENT

The amount spent on engineering and research activities relating to the development of new products or the improvement of existing products was \$134,000 during fiscal 2003 as compared with \$114,000 during fiscal 2002 and \$89,000 during fiscal 2001. These activities were conducted by both Company personnel and outside consultants. The Company relies upon its unique sound, quality workmanship, brand identification, engineering skills and customer service to maintain its competitive position.

ENVIRONMENTAL MATTERS

The Company experiences no material effects resulting from its compliance with applicable environmental laws.

EMPLOYEES

As of June 30, 2003, the Company employed 108 people. The Company also utilizes temporary personnel to meet seasonal production demands.

FOREIGN SALES

International markets are serviced through manufacturers' representatives or independent distributors with product produced in the United States. In the opinion of management, the Company's competitive position and risks relating to the conduct of its business in such markets are comparable to the domestic market. For further information, see Note 11 to the consolidated financial statements accompanying this Form 10-K.

Item 2. PROPERTIES.

The Company leases its main plant and offices in Milwaukee, Wisconsin from its Chairman, John C. Koss. On May 28, 2003, the lease was renewed for a period of five years, and is being accounted for as an operating lease. The lease extension maintained the rent at a fixed rate of \$380,000 per year. At anytime during this period the Company has the option to renew the lease for an additional five years for the period commencing July 1, 2008 and ending June 30, 2013 under the same terms and conditions. The lease is on terms no less favorable to the Company than those that could be obtained from an independent party. The Company is responsible for all property maintenance, insurance, taxes and other normal expenses related to ownership.

All facilities are in good repair and, in the opinion of management, are suitable for the Company's purposes.

Item 3. LEGAL PROCEEDINGS.

From time to time the Company is involved in routine litigation; however, neither Koss nor its subsidiaries are subject to any material legal proceedings in management's opinion.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of stockholders during the fourth quarter of the fiscal year ended June 30, 2003.

PART II

Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

MARKET INFORMATION ON COMMON STOCK

The Company's common stock is traded on The NASDAQ Stock Market under the trading symbol "KOSS". There were approximately 885 holders of record of the Company's common stock as of August 1, 2003. This number does not include individual participants in security position listings. The quarterly high and low sale prices of the Company's common stock for the last two fiscal years as well as dividends paid (both adjusted for the 2 for 1 stock split) are shown below.

Per Share Quarter Ended High(1) Low(1) Dividend
-

September 30, 2001
\$19.00
\$15.00
\$0.125
December 31, 2001
\$19.00
\$12.60
\$0.120
March 31, 2002
\$17.10
\$14.20
\$0.120
June 30, 2002
\$18.75

\$14.41
\$0.120
September
30, 2002
\$17.51
\$16.00
\$0.130
December
31, 2002
\$18.99
\$15.36
\$0.130
March
31, 2003
\$21.66
\$17.01
\$0.130
June 30,
2003
\$20.25
\$14.81
\$0.130

(1) Rounded to the nearest cent and adjusted to give effect to the November 5, 2001 2-for-1 stock split

The Company's shareholders are entitled to receive dividends as may be declared by the Board of Directors and paid out of funds legally available therefore. The Company began paying dividends for the quarter ended September 30, 2001 and has paid a dividend for each quarter since, including the last fiscal quarter ending June 30, 2003. On June 27, 2003, the Company announced its quarterly dividend of \$0.13. Although the Company anticipates it will continue to pay a quarterly dividend, the decision to pay dividends and the amount of such dividends are within the sole discretion of the Board of Directors and are made on a quarterly basis. The decision to pay dividends will depend on the Company's operating results, financial condition, tax considerations, alternative uses for such funds, and other factors the Board of Directors deem relevant, and there can be no assurance that dividends will be paid in the future.

See Part III, Item 12 for information relating to the Company's equity compensation plan information.

Item 6. SELECTED FINANCIAL DATA.

	June 30, 2003	June 30, 2002	June 30, 2001	June 30, 2000	1999
Net sales	\$ 33,802,634	\$ 36,571,303	\$ 38,609,335	\$ 35,401,533	\$ 33,776,039
Net income	\$ 4,521,175	\$ 5,041,343	\$ 5,687,521	\$ 4,953,461	\$ 4,318,189
Earnings per common share:					
Basic	\$ 1.23	\$ 1.36	\$ 1.35	\$ 0.97	\$ 0.70
Diluted	\$ 1.18	\$ 1.28	\$ 1.28	\$ 0.95	\$ 0.69
Total assets	\$ 23,222,635	\$ 20,326,134	\$ 21,496,328	\$ 25,044,307	\$ 25,721,696
Cash					

dividends
per common
share: \$
0.52 \$
0.485 -- -
- - -

Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

FINANCIAL CONDITION AND LIQUIDITY

During 2003, cash provided by operations was \$3,373,278. Working capital was \$13,976,901 at June 30, 2003. The increase in working capital of \$1,245,672 from the balance at June 30, 2002 represents primarily the net effect of an increase in cash, receivables, inventories and payables.

Capital expenditures for new property and equipment (including production tooling) were \$627,567, \$664,139, and \$814,851, in fiscal years 2003, 2002, and 2001, respectively. Depreciation charges totaled \$569,776, \$576,892, and \$599,526, for the same fiscal years. Budgeted capital expenditures for fiscal year 2004 are \$1,273,000. The Company expects to generate sufficient funds through operations to fund these expenditures.

Stockholders' investment increased to \$15,813,515 at June 30, 2003 from \$13,272,746 at June 30, 2002. The increase reflects primarily the effect of the purchase and retirement of common stock and dividends declared offset by current year net income and proceeds from the exercise of stock options during the year. On June 27, 2003, the Company declared a quarterly cash dividend of \$0.13 per share (\$488,856) payable on July 15, 2003 to stockholders of record on June 30, 2003, which is recorded as dividends payable.

The Company's credit facility matures on November 1, 2003. This unsecured credit facility provides for borrowings up to a maximum of \$10,000,000. The Company can use this credit facility for working capital purposes or for the purchase of its own common stock pursuant to the Company's stock repurchase program. Borrowings under this credit facility bear interest at the bank's prime rate, or LIBOR plus 1.75%. This credit facility includes certain financial covenants that require the Company to maintain a minimum tangible net worth

and specified current, interest coverage, and leverage ratios. The Company uses its credit facility from time to time, although there was no utilization of this credit facility at June 30, 2003 or June 30, 2002.

In April of 1995, the Board of Directors approved a stock repurchase program authorizing the Company to purchase from time to time up to \$2,000,000 of its common stock for its own account. Subsequently, the Board of Directors periodically has approved increases in the stock repurchase program. The most recently approved increase was for additional purchases of \$2,000,000, which occurred in January of 2003, for an aggregate maximum of \$37,500,000. The Company intends to effectuate all stock purchases either on the open market or through privately negotiated transactions, and intends to finance all stock purchases through its own cash flow or by borrowing for such purchases.

For the fiscal year ended June 30, 2003, the Company purchased 67,500 shares of its common stock at an average net price of \$13.58 per share, for a total purchase price of \$916,663.

From the commencement of the Company's stock repurchase program through June 30, 2003, the Company has purchased a total of 4,924,180 shares for a total gross purchase price of \$39,778,045 (representing an average gross purchase price of \$8.08 per share) and a total net purchase price of \$35,418,735 (representing an average net purchase price of \$7.19 per share). The difference between the total gross purchase price and the total net purchase price is the result of the Company purchasing from certain employees shares of the Company's stock acquired by such employees pursuant to the Company's stock option program. In determining the dollar amount available for additional purchases under the stock repurchase program, the Company uses the total net purchase price paid by the Company for all stock purchases, as authorized by the Board of Directors.

RISK FACTORS

Cash Flow

The Company's primary source of liquidity over the past twelve months has been operating cash flows. The Company's future cash flows from operations (on both a short term and long term basis) are dependent upon, but not limited to:

- the ability of the Company to attract new and retain existing customers,
- the volume of sales for these customers,
- the loss of business of one or more primary customers,
- changes in sales mix,
- the volume of royalty income,
- changes in general economic conditions,
- management's effectiveness in managing the manufacturing process, and
- the ability to collect in full and in a timely manner, amounts due the Company.

Attracting and Retaining Customers

The Company is dependent upon its ability to retain existing and obtain new customers as well as develop new product lines for these customers. The Company's failure to retain existing customers, obtain new customers or develop new product lines could significantly affect future profitability of the Company. The loss of business of one or more principal customers or a change in the sales volume from a particular customer could have a material adverse effect on the Company's sales volume and profitability.

Profit Margins

Due to the range of products that the Company sells, the product sales mix can produce a range of profit margins. Some businesses in which the Company operates produce lower profit margins than others.

Economic Conditions

Deteriorating or weak economic conditions, including retail slowdowns at both the domestic or foreign level, could affect future sales and profitability of the Company. The Company is not in a position to determine how it will be affected by these circumstances, how extensive the effects may be, or for how long it may be impacted by these circumstances.

Management

Management's effectiveness in managing its manufacturing processes will have a direct impact on its future profitability. The Company regularly makes decisions that affect production schedules, shipping schedules, employee level, and inventory levels. The Company's effectiveness in managing these areas could have an effect on future profitability.

Accounts Receivable

The Company has significant accounts receivable or other amounts due from its customers or other parties. From time to time, certain of these accounts receivable or other amounts due have become unusually large and/or overdue, and on occasion the Company has taken significant write-offs relating to accounts receivable. The failure of the Company's customers to pay in full amounts due to the Company could affect future profitability.

2003 RESULTS OF OPERATIONS COMPARED WITH 2002

Net sales for 2003 were \$33,802,634 compared with \$36,571,303 in 2002, a decrease of \$2,768,669 or 7.6%. This decline was due to soft retail business through the first and second quarter offset by stronger retail sales in the third quarter.

Gross profit was \$13,848,039 or 41% in 2003 compared with \$14,574,484 or 40% in 2002. The increase in gross profit was due to cost reductions in 2003.

Selling, general and administrative expenses for 2003 were \$7,160,367 compared with \$7,267,429 in 2002, a decrease of \$107,062 or 1%. The decrease was a result of the Company experiencing lower selling expenses associated with lower sales for the fiscal year.

Income from operations was \$6,687,672 in 2003 compared with \$7,307,055 in 2002, a decrease of 8%. Interest income was \$12,711 in 2003 compared with \$30,445 in 2002, a decrease of 58%. Interest income fluctuates in relation to cash balances on hand throughout the year and fluctuations in interest rates earned. Interest expense for 2003 was \$14,572 compared with \$100,454 in 2002. The decrease in interest expense is due to the Company's lack of borrowing activity under its unsecured line of credit during the fiscal year.

On May 1, 2003, the Company acquired certain assets of ADDAX Sound Company ("ADDAX") in exchange for 19,875 shares of common stock of the Company (value on May 1, 2003 of \$317,603 based upon a market price of \$15.98) plus \$100 in cash and assumed certain liabilities of ADDAX.

Royalty income was \$755,364 in 2003 compared with \$964,297 in 2002, a decrease of 22%. The decrease in royalty income was primarily a result of a reduction of sales by licensees under certain royalty agreements. The following three paragraphs describe generally the Company's significant royalty agreements.

The Company has a License Agreement with Jiangsu Electronics Industries Limited ("Jiangsu"), a subsidiary of Orient Power Holdings Limited, by way of an assignment of a previously existing License Agreement with Trabelco N.V. Orient Power is based in Hong Kong and has an extensive portfolio of audio and video products. This License Agreement covers the United States, Canada, and Mexico, and has been renewed through December 31, 2004. Pursuant to this License Agreement, Jiangsu has agreed to meet certain minimum royalty

amounts each year. The products covered by this License Agreement include various consumer electronics products.

Effective July 1, 1998, the Company entered into a License Agreement and an Addendum thereto with Logitech Electronics Inc. ("Logitech") of Ontario, Canada whereby the Company licensed to Logitech the right to sell multimedia/computer speakers under the Koss brand name. This License Agreement covers North America and certain countries in South America and Europe, requiring royalty payments by Logitech through June 30, 2008, subject to certain minimum annual royalty amounts.

Effective June 30, 2003, the Company entered into a License Agreement with Sonigem Products, Inc. ("Sonigem") of Ontario, Canada whereby the Company licensed to Sonigem the right to sell video and communications products under the Koss brand name. This License Agreement covers Canada, requiring royalty payments by Sonigem through June 30, 2010, subject to certain minimum annual royalty amounts.

The provision for income taxes was \$2,920,000 and \$3,160,000 in 2003 and 2002, respectively. The effective tax rate was 39% in 2003 and 2002.

2002 RESULTS OF OPERATIONS COMPARED WITH 2001

Net sales for 2002 were \$36,571,303 compared with \$38,609,335 in 2001, a decrease of \$2,038,032 or 5.3%. This decline was due to soft retail business through the second and fourth quarter offset by stronger retail sales in the third quarter.

Gross profit was \$14,574,484 or 40% in 2002 compared with \$15,572,208 or 40% in 2001.

Selling, general and administrative expenses for 2002 were \$7,267,429 compared with \$7,446,119 in 2001, a decrease of \$178,690 or 2%. The decrease was a result of the Company experiencing lower selling expenses associated with lower sales for the fiscal year offset by additional reserves for bad debts of approximately \$500,000 for outstanding KMART receivables recorded in the last six months of the fiscal 2002.

Income from operations was \$7,307,055 in 2002 compared with \$8,126,089 in 2001, a decrease of 10%. Interest income was \$30,445 in 2002 compared with \$85,423 in 2001, a decrease of 64%. Interest income fluctuates in relation to cash balances on hand throughout the year and fluctuations in interest rates earned. Interest expense for 2002 was \$100,454 compared with \$15,465 in 2001. The increase in interest expense is due to the Company's borrowing activity under its unsecured line of credit during the fiscal year.

Royalty income was \$964,297 in 2002 compared with \$1,010,026 in 2001, a decrease of 4.5%. The decrease in royalty income was primarily a result of a reduction of sales by licensees under certain royalty agreements.

The provision for income taxes was \$3,160,000 and \$3,518,552 in 2002 and 2001, respectively. The effective tax rate was 39% and 38% in 2002 and 2001, respectively.

OFF-BALANCE FINANCING

The Company has no "off-balance sheet" financing arrangements.

DISCLOSURES ABOUT CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

The Company has disclosed information pertaining to these items in footnotes 4 and 12 to its consolidated financial statements included in this Form 10-K.

DISCLOSURE ABOUT CRITICAL ACCOUNTING POLICIES

The Company's more critical accounting policies include revenue recognition, royalty income and the use of estimates (which inherently involve judgment and uncertainties) in valuing inventory and accounts receivable.

Revenue Recognition

The Company recognizes revenue when all of the following criteria are met: persuasive evidence of an arrangement exists; delivery has occurred; the seller's price to the buyer is fixed or determinable; and collectibility is reasonably assured. These criteria are generally satisfied and the Company recognizes revenue upon shipment. The Company also offers certain of its customers the right to return products that do not meet the standards agreed with the customer. The Company continuously monitors such product returns and while such returns have historically been minimal, the Company cannot guarantee that they will continue to experience the same return rates that they have in the past. Any significant increase in product quality failure rates and the resulting credit returns could have a material adverse impact on the Company's operating results for the period or periods in which such returns materialize.

The Company provides for certain sales incentives, which include sales rebates. The Company records a provision for estimated incentives based upon the incentives offered to customers on product related sales in the same period as the related revenues are recorded. The Company also records a provision for estimated sales returns and allowances on product related sales in the same period as the related revenues are recorded. These estimates are based on historical sales returns, analysis of credit memo data and other known factors. If the historical data the Company uses to calculate these estimates does not properly reflect future returns, revenues could be overstated.

Products sold are covered by a lifetime warranty. The Company accrues a warranty reserve for estimated costs to provide warranty services. The Company's estimate of costs to service its warranty obligations is based on historical experience and expectation of future conditions. To the extent the Company experiences increased warranty claim activity or increased costs associated with servicing those claims, its warranty accrual will increase accordingly and result in decreased gross profit.

Royalty Income

The Company's net income is significantly affected by the levels of royalty income generated in any given period. Royalty income is recognized when earned under the terms of the Company's License Agreements. These agreements require minimum annual royalty payments. The Company currently has three royalty agreements, which expire in 2004, 2008, and 2010, respectively. The inability of the Company to negotiate favorable royalty arrangements and renew current agreements could have a material adverse impact on the Company's results for the period. Based upon the favorable relationships the Company has with the parties under these License Agreements, termination, non-renewal or a renegotiation toward more unfavorable terms under the current agreements is not considered likely.

Accounts Receivable

The Company performs ongoing credit evaluations of its customers and adjusts credit limits based upon payment history and the customer's current credit worthiness, as determined by the review of the customer's current credit information. The Company continuously monitors collections and payments from customers and maintains a provision for estimated credit losses based upon the Company's historical experience and any specific customer collection issues that have been identified. The Company values accounts receivable net of an allowance for uncollectible accounts. The allowance is calculated based upon the Company's evaluation of specific customer accounts where the Company has information that the customer may have an inability to meet its financial obligations (bankruptcy, etc.). In these cases, the Company uses its judgment, based on the best available facts and circumstances, and records a specific reserve for that customer against amounts due to reduce the receivable to the amount that is expected to be collected. These specific reserves are re-evaluated and adjusted as additional

information is received that impacts the amount reserved. However, the ultimate collectibility of a receivable is dependent upon the financial condition of an individual customer, which could change rapidly and without advance warning.

Inventories

The Company values its inventories at the lower of cost or market. Cost is determined using the last-in, first-out method. Valuing inventories at the lower of cost or market requires the use of estimates and judgment. Our customers may cancel their orders or change purchase volumes. Any of these, or certain additional actions, could create excess inventory levels, which would impact the valuation of our inventories. The Company continues to use the same techniques to value inventory as have been used in the past. Any actions taken by our customers that could impact the value of our inventory are considered when determining the lower of cost or market valuations. The Company regularly reviews inventory quantities on hand and records a provision for excess and obsolete inventory based primarily on our estimated forecast of product demand and production requirements for the next twelve months. If the Company is not able to achieve its expectations of the net realizable value of the inventory at its current value, the Company would have to adjust its reserves accordingly.

RECENTLY ISSUED FINANCIAL ACCOUNTING PRONOUNCEMENTS

During April 2003, the Financial Accounting Standards Board ("FASB") issued Statement of Accounting Standards ("SFAS") No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities," which amends and clarifies financial accounting and reporting for certain derivative instruments. We do not anticipate the adoption of this statement to have a material impact on our consolidated financial statements, as we are not currently a party to derivative financial instruments included in this standard.

During May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity," which establishes standards for the classification and measurement of certain financial instruments with characteristics of both liabilities and equity. We do not anticipate the adoption of this statement to have a material impact on our consolidated financial statements, as we are not currently a party to such instruments included in this standard.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

In management's opinion, the Company does not engage in any material market risk sensitive activities and does not have any market risk sensitive instruments, other than the Company's commercial credit facility used for working capital purposes and stock repurchases.

Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

MANAGEMENT'S REPORT

The consolidated financial statements and related financial information included in this report are the responsibility of management as to preparation, presentation and reliability. Management believes that the financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America appropriate under the circumstances and necessarily include amounts that are based on best estimates and judgments.

The Company maintains a system of internal accounting controls to provide reasonable assurance that assets are safeguarded and that the books and records reflect the authorized transactions of the Company.

Oversight of management's financial reporting and internal accounting control responsibilities is exercised by the Board of Directors, through an Audit Committee that is comprised solely of non-employee directors. The Audit Committee is also responsible for the selection and appointment of the independent auditors and reviews the scope of their audit and their findings. The independent auditors have direct access to the Audit Committee,

Net
sales \$
8,951,411
\$
9,751,397
\$
8,203,325
\$
9,665,170
Gross
profit
3,451,891
3,899,847
3,443,626
3,779,120
Net
income
1,030,874
1,154,200
1,242,839
1,613,430
Earnings
per
common
share:
Basic
(1) \$
.27 \$
.31 \$
.34 \$
.44
Diluted
(1) .25
.30 .32
.42

(1) Due to the use of weighted-average shares outstanding each quarter for computing earnings per share, the sum of the quarterly per share amounts may not equal the per share amount for the year.

Item 9. CHANGES IN AND DISAGREEMENTS WITH AUDITORS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

Item 9A. Controls and Procedures.

The Company, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of June 30, 2003 to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

There were no changes in the Company's internal control over financial reporting during the Company's fiscal fourth quarter ended June 30, 2003 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART III

Item 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

Information relating to the directors of Koss Corporation is incorporated herein by reference from the "ELECTION OF DIRECTORS -- Information As To Nominees", "ELECTION OF DIRECTORS - Beneficial Ownership of Company Securities" and the "ELECTION OF DIRECTORS -- Executive Officers" contained in the Koss Corporation Proxy Statement for its 2003 Annual Meeting of Stockholders (the "2003 Proxy Statement"), which 2003 Proxy Statement is to be filed within 120 days of the end of the fiscal year covered by this Report pursuant to General Instruction G(3) of Form 10-K.

Item 11. EXECUTIVE COMPENSATION.

Information relating to executive compensation is incorporated herein by reference from the "ELECTION OF DIRECTORS -- Executive Compensation And Related Matters" section of the 2003 Proxy Statement.

Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

Information relating to the security ownership of certain beneficial owners and management is incorporated herein by reference from the "ELECTION OF DIRECTORS - -- Beneficial Ownership of Company Securities" section of the 2003 Proxy Statement.

Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

Information relating to related transactions is incorporated herein by reference from the "ELECTION OF DIRECTORS -- Executive Compensation and Related Matters" and "ELECTION OF DIRECTORS -- Related Transactions" sections of the 2003 Proxy Statement.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

Information relating to the principle accountant fees and services is incorporated herein by reference from the "RATIFICATION OF APPOINTMENT OF INDEPENDENT AUDITORS" section of the 2003 proxy statement.

PART IV

Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

a. The following documents are filed as part of this report:

1. Financial Statements

The following consolidated financial statements of Koss Corporation are set forth on pages 15 to 27:

Report of Independent Auditors.....	15
Consolidated Statements of Income for the Years Ended June 30, 2003, 2002, and 2001.....	16
Consolidated Balance Sheets as of June 30, 2003 and 2002.....	17
Consolidated Statements of Cash Flows for the Years Ended June 30, 2003, 2002, and 2001.....	18

Consolidated Statements of Stockholders' Investment	
for the Years Ended June 30, 2003, 2002, and 2001.....	19
Notes to Consolidated Financial Statements.....	20

2. Financial Statement Schedules

All schedules have been omitted because the information is not applicable or is not material or because the information required is included in the financial statements or the notes thereto.

3. Exhibits Filed

- 3.1 Certificate of Incorporation of Koss Corporation.
- 3.2 By-Laws of Koss Corporation.
- 4.1 Certificate of Incorporation of Koss Corporation.
- 4.2 By-Laws of Koss Corporation.
- 10.1 Officer Loan Policy.
- 10.3 Supplemental Medical Care Reimbursement Plan.
- 10.4 Death Benefit Agreement with John C. Koss.
- 10.5 Stock Repurchase Agreement with John C. Koss.
- 10.6 Salary Continuation Resolution for John C. Koss.
- 10.7 1983 Incentive Stock Option Plan.
- 10.8 Assignment of Lease to John C. Koss.
- 10.9 Addendum to Lease.
- 10.10 1990 Flexible Incentive Plan.
- 10.12 Loan Agreement, effective as of February 17, 1995.
- 10.13 Amendment to Loan Agreement dated June 15, 1995, effective as of February 17, 1995.
- 10.14 Amendment to Loan Agreement dated April 29, 1999.
- 10.15 Amendment to Loan Agreement dated December 15, 1999.
- 10.16 Amendment to Loan Agreement dated October 10, 2001.
- 10.17 License Agreement dated November 15, 1991 between Koss Corporation and Trabelco N.V. (a subsidiary of Hagemeyer N.V.) for North America, Central America and South America (including Amendment to License Agreement dated November 15, 1991; Renewal Letter dated November 18, 1994; and Second Amendment to License Agreement dated September 29, 1995).

- 10.18 License Agreement dated September 29, 1995 between Koss Corporation and Trabelco N.V. (a subsidiary of Hagemeyer N.V.) for Europe (including First Amendment to License Agreement dated December 26, 1995).
- 10.19 Third Amendment and Assignment of License Agreement to Jiangsu Electronics Industries Limited dated March 31, 1997.
- 10.20 Fourth Amendment to License Agreement dated as of May 29, 1998.
- 10.21 Fifth Amendment to License Agreement dated March 30, 2001.
- 10.22 Sixth Amendment to License Agreement dated August 15, 2001.
- 10.23 Seventh Amendment to License Agreement dated December 28, 2001.
- 10.24 Eighth Amendment to License Agreement dated July 31, 2002.
- 10.25 License Agreement dated June 30, 1998 between Koss Corporation and Logitech Electronics Inc. (including Addendum to License Agreement dated June 30, 1998).
- 10.26 Consent of Directors (Supplemental Executive Retirement Plan for Michael J. Koss dated March 7, 1997).
- 10.27 Amendment to Lease.
- 10.28 Partial Assignment, Termination and Modification of Lease.
- 10.29 Restated Lease.
- 21 List of Subsidiaries of Koss Corporation.
- 23 Consent of PricewaterhouseCoopers LLP
- 31 Certification of Chief Executive Officer and Chief Financial Officer required by Rule 13a-14(a) or 15d-14(a).
- 32 Certification of Chief Executive Officer and Chief Financial Officer required by 18 U.S.C. Section 1350.

b. No reports on Form 8-K were filed by the Company during the last quarter of the period covered by this report.

REPORT OF INDEPENDENT AUDITORS

TO THE BOARD OF DIRECTORS AND STOCKHOLDERS OF KOSS CORPORATION

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) on page 12 present fairly, in all material respects, the financial position of Koss Corporation and its subsidiaries at June 30, 2003 and 2002, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2003 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

PricewaterhouseCoopers LLP
Milwaukee, Wisconsin
July 11, 2003

KOSS CORPORATION
CONSOLIDATED STATEMENTS OF INCOME

Year Ended
June 30, 2003
2002 2001 - -

----- Net
sales \$
33,802,634 \$
36,571,303 \$
38,609,335
Cost of goods
sold
19,954,595
21,996,819
23,037,127 --

Gross profit
13,848,039
14,574,484
15,572,208
Selling,
general, and
administrative
expense
7,160,367
7,267,429
7,446,119 ---

Income from
operations
6,687,672
7,307,055
8,126,089

Other income
(expense):
Royalty
income
755,364
964,297
1,010,026
Interest
income 12,711
30,445 85,423

Interest
expense
(14,572)
(100,454)
(15,465) ----

Income before
income taxes
7,441,175
8,201,343
9,206,073

Provision for
income taxes
(note 6)
2,920,000
3,160,000
3,518,552 ---

----- Net
income \$
4,521,175 \$
5,041,343 \$
5,687,521

=====
=====

```
=====
Earnings per
common share:
Basic $ 1.23
$ 1.36 $ 1.35
Diluted $
1.18 $ 1.28 $
1.28
=====
=====
=====
Dividends per
common share
$ 0.52 $
0.485 None
=====
=====
=====
```

The accompanying notes are an integral part of these consolidated financial statements.

KOSS CORPORATION
CONSOLIDATED BALANCE SHEETS

As of June
30, 2003
2002 - -----

ASSETS

Current

Assets: Cash

\$ 1,557,104

\$ 1,052,364

Accounts

receivable,

less

allowances

of \$975,689

and

\$801,055,

respectively

(note 13)

8,695,553

8,371,187

Inventories

7,333,772

6,380,212

Prepaid

expenses

646,410

600,928

Deferred

income taxes

(note 6)

593,973

714,973 -----

Total

current

assets

18,826,812

17,119,664 -

Equipment

and

Leasehold

Improvements,

at cost:

Leasehold

improvements

1,146,787

1,104,954

Machinery,

equipment,

furniture,

and fixtures

4,862,961

5,152,552

Tools, dies,

molds, and

patterns

10,033,239

9,513,252 --

16,042,987

15,770,758

Less--

accumulated
depreciation

14,119,170

13,992,703 -

- 1,923,817

1,778,055

Deferred

Income Taxes
(note 6)
609,135
512,135
Other Assets
1,862,871
916,280 ----

----- \$
23,222,635 \$
20,326,134

=====
=====

LIABILITIES
AND

STOCKHOLDERS'

INVESTMENT

Current

Liabilities:

Accounts

payable \$

2,793,550 \$

1,854,316

Accrued

liabilities

(note 8)

1,499,043

1,587,551

Dividends

payable

488,856

440,466

Income taxes

payable

68,462

506,102 ----

Total

current

liabilities

4,849,911

4,388,435 --

Contingently

Redeemable

Equity

Interest

(note 5)

1,490,000

1,490,000 --

Deferred

Compensation

631,855

737,599 ----

Other

Liabilities

437,354

437,354 ----

Commitments

and

Contingencies

(note 12)

Stockholders'

Investment

(note 5):

Common

stock,

\$0.005 par

value,

authorized

8,500,000

shares;

issued and

outstanding

3,760,429

and

3,670,554

shares,	
respectively	
	18,802
	19,559
Contingently	
redeemable	
common stock	
	(1,490,000)
	(1,490,000)
Undistributed	
retained	
earnings	
	17,284,713
	14,743,187 -

Total	
stockholders'	
investment	
	15,813,515
	13,272,746 -

\$	23,222,635
\$	20,326,134
	=====
	=====

The accompanying notes are an integral part of these consolidated financial statements.

KOSS CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS

Year Ended
June 30,
2003 2002
2001 - ----

CASH FLOWS
FROM

OPERATING
ACTIVITIES:

Net income

\$ 4,521,175

\$ 5,041,343

\$ 5,687,521

Adjustments

to

reconcile

net income

to net cash

provided by

operating

activities:

Allowance

for

doubtful

accounts

198,846

552,000

52,238

Depreciation

and

amortization

584,761

576,892

600,819

Deferred

income

taxes

24,000

(329,000)

229,000

Deferred

compensation

(105,744)

(277,791)

115,080

Other -- --

(61,001)

Net changes

in

operating

assets and

liabilities

(note 9)

(1,849,760)

2,239,121

2,300,196 -

Net

cash

provided by

operating

activities

3,373,278

7,802,565

8,923,853 -

CASH

FLOWS FROM

INVESTING

ACTIVITIES:
 Acquisition
 of ADDAX,
 net of cash
 acquired
 8,648 -- --
 Acquisition
 of
 equipment
 and
 leasehold
 improvements
 (627,567)
 (664,319)
 (814,851) -

 - -----
 --- Net
 cash used
 in
 investing
 activities
 (618,919)
 (664,319)
 (814,851) -

 --- CASH
 FLOWS FROM
 FINANCING
 ACTIVITIES:
 Payments
 under line
 of credit
 agreement -
 -
 (6,786,500)
 --
 Borrowings
 under line
 of credit
 agreement -
 - 6,786,500
 --
 Dividends
 paid
 (1,866,782)
 (1,338,424)
 -- Purchase
 of common
 stock
 (1,201,000)
 (5,416,436)
 (11,627,523)
 Exercise of
 stock
 options
 818,163
 487,300
 535,798 ---

 - Net cash
 used in
 financing
 activities
 (2,249,619)
 (6,267,560)
 (11,091,725)

 ----- Net
 increase
 (decrease)
 in cash
 504,740
 870,686
 (2,982,723)
 Cash at
 beginning
 of year

1,052,364
181,678
3,164,401 -

- -----
--- Cash at
end of year
\$ 1,557,104
\$ 1,052,364
\$ 181,678
=====
=====
=====

The accompanying notes are an integral part of these consolidated financial statements.

KOSS CORPORATION
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' INVESTMENT

Common Stock
Undistributed

Retained
Shares
Amount
Earnings ---

Balance,
June 30,
2000

4,698,738 \$
23,494 \$
21,960,139

Net income -
- - -

5,687,521
Purchase and
retirement
of treasury
stock

(924,482)
(4,622)
(11,622,901)

Exercise of
stock
options
112,500 562
385,236 ----

Balance,
June 30,
2001

3,886,756 \$
19,434 \$
16,409,995

Net income -
- - -

5,041,343
Dividends
declared --
--

(1,778,890)
Exercise of
stock
options

85,000 425
487,175

Purchase and
retirement
of treasury
stock
(301,202)
(300)

(5,416,436)

Balance,
June 30,
2002

3,670,554 \$
19,559 \$
14,743,187

Net income -
- - -

4,521,175
Dividends
declared --
--

(1,915,172)
Common stock
issued in

conjunction
with the
acquisition
of ADDAX
19,875 99
317,504
Exercise of
stock
options
137,500 687
817,476
Purchase and
retirement
of treasury
stock
(67,500)
(1,543)
(1,199,457)

Balance,
June 30,
2003
3,760,429 \$
18,802 \$
17,284,713
=====
=====
=====

The accompanying notes are an integral part of these consolidated financial statements.

KOSS CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. ACCOUNTING POLICIES

CONCENTRATION OF CREDIT RISK--The Company operates in the audio/video industry segment of the home entertainment industry through its design, manufacture, and sale of stereo headphones and related accessory products. The Company's products are sold through audio specialty stores, catalog showrooms, regional department store chains, military exchanges and national retailers under the "Koss" name and dual label. The Company has more than 1,600 domestic dealers and its products are carried in approximately 16,000 domestic retail outlets. International markets are served by domestic sales representatives and a sales office in Switzerland, which utilizes independent distributors in several foreign countries. The Company grants credit to its domestic and Canadian customers. Collection is dependent on the retailing industry economy. International customers outside of Canada are sold on a cash against documents or letter of credit basis. Approximately 16% and 11% of the Company's accounts receivable at June 30, 2003 and 2002, respectively, were foreign receivables.

BASIS OF CONSOLIDATION--The consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly-owned. All significant intercompany accounts and transactions have been eliminated.

REVENUE RECOGNITION--Revenue is recognized by the Company when all of the following criteria are met: persuasive evidence of an arrangement exists; delivery has occurred; the seller's price to the buyer is fixed or determinable; and collectibility is reasonably assured. These criteria are satisfied upon shipment of the Company's products.

ROYALTY INCOME--The Company recognizes royalty income when earned under terms of license agreements, which expire in 2004, 2008, and 2010. These agreements require minimum annual royalty payments.

INVENTORIES--Substantially all of the Company's inventories are valued at the lower of last-in, first-out (LIFO) cost or market. If the first-in, first-out (FIFO) method of inventory accounting had been used by the Company for inventories valued at LIFO, inventories would have been \$1,009,586 and \$787,361 higher than reported at June 30, 2003 and 2002, respectively.

The components of inventories at June 30 are as follows:

2003	2002	-
-----	-----	
		- Raw
		materials
		and work in
		process \$
2,661,131		\$
2,033,836		
		Finished
		goods
4,672,641		
4,346,376		-
-----	-----	
		- \$
7,333,772		\$
6,380,212		
=====	=====	
=====	=====	

EQUIPMENT AND LEASEHOLD IMPROVEMENTS--Depreciation is provided on a straight-line basis over the estimated useful life of the asset as follows:

Leasehold improvements	10-15 years
Machinery, equipment, furniture, and fixtures	3-10 years
Tools, dies, molds, and patterns	4-5 years

- Pro forma
net income
\$ 3,787,275
\$ 4,424,091
\$ 5,238,951
=====

=====

Earnings	
per share:	
Basic-as	
reported \$	
1.23 \$ 1.36	
\$ 1.35	
Basic-pro	
forma \$	
1.03 \$ 1.20	
\$ 1.25	
Diluted-as	
reported \$	
1.18 \$ 1.28	
\$ 1.28	
Diluted-pro	
forma \$	
0.99 \$ 1.13	
\$ 1.18	

2. ADDAX ACQUISITION

On May 1, 2003, the Company acquired certain assets and assumed certain liabilities of ADDAX Sound Company ("ADDAX"). The results of ADDAX's operations have been included in the consolidated financial statements since that date. ADDAX is a provider of hands-free communications devices, including proprietary headsets and off-the-body communications systems. As a result of the acquisition, the Company expects to increase its revenue in these markets.

The aggregate purchase price was \$1,470,220, including \$100 of cash, common stock valued at \$317,603, and liabilities assumed of \$1,152,517. The value of the 19,875 common shares issued was determined based on the average market price of Koss' common shares over the 2-day period before and after the terms of the acquisition were agreed to and announced.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

Cash	\$	8,748
Accounts receivable		374,300
Inventories		99,374
Equipment		88,696
Intangible assets		899,102

Total assets acquired		1,470,220
Total liabilities assumed		(1,152,517)

Net assets acquired	\$	317,703
		=====

Of the \$899,102 of acquired intangible assets, \$710,291 was assigned to certain technology patents. The remaining \$188,811 of acquired intangible assets was assigned to customer relationships. The patents and customer relationships have useful lives of approximately 10 years.

Pro forma financial information relating to the ADDAX acquisition has not been presented because the information would not be materially different from the financial results reported herein.

3. EARNINGS PER COMMON AND COMMON EQUIVALENT SHARE

Basic earnings per share are computed based on the weighted average number of common shares outstanding. The weighted-average number of common shares outstanding for the fiscal years ended June 30, 2003, 2002, and 2001, were 3,671,585, 3,700,884, and 4,208,082, respectively. When dilutive, stock options are included in earnings per share as share equivalents using the treasury stock method. Common stock equivalents of 173,010, 222,699, and 242,400 related to stock option grants were included in the computation of the weighted-average number of shares outstanding for diluted earnings per share for the fiscal years ended June 30, 2003, 2002, and 2001, respectively.

4. CREDIT FACILITY

The Company amended its existing credit facility in July 2002, extending the maturity date of the unsecured line of credit to November 1, 2003. This credit facility provides for borrowings up to a maximum of \$10,000,000. The Company can use this credit facility for working capital purposes or for the purchase of its own common stock pursuant to the Company's stock repurchase program. Borrowings under this credit facility bear interest at

the bank's prime rate, or LIBOR plus 1.75%. This credit facility includes certain financial covenants, which require the Company to maintain a minimum tangible net worth, and specified current, interest coverage, and leverage ratios. There were no borrowings under this credit facility at June 30, 2003 or 2002.

5. STOCK OPTIONS AND STOCK PURCHASE AGREEMENTS

In 1990, pursuant to the recommendation of the Board of Directors, the stockholders ratified the creation of the Company's 1990 Flexible Incentive Plan (the "1990 Plan"). The 1990 Plan is administered by a committee of the Board of Directors and provides for the granting of various stock-based awards including stock options to eligible participants, primarily officers and certain key employees. A total of 225,000 shares of common stock were available in the first year of the Plan's existence. Each year thereafter additional shares equal to .25% of the shares outstanding as of the first day of the applicable fiscal year were reserved for issuance pursuant to the 1990 Plan. On July 22, 1992, the Board of Directors authorized the reservation of an additional 250,000 shares for the 1990 Plan, which was approved by the stockholders. In 1993, the Board of Directors authorized the reservation of an additional 300,000 shares for the 1990 Plan, which was approved by the stockholders. In 1997, the Board of Directors authorized the reservation of an additional 300,000 shares for the 1990 Plan, which was approved by the stockholders. In 2001, the Board of Directors authorized the reservation of an additional 300,000 shares for the 1990 Plan, which was also approved by the stockholders. Options generally vest over a four year period, with a maximum term of five to ten years.

The following table identifies options granted, exercised, cancelled, or available for exercise pursuant to the above mentioned Plan:

Range of Exercise Prices per Average Share	Number of Shares	Weighted Average Exercise Price
\$2.66-\$7.40	495,000	\$ 5.85
	Granted	160,000
	Exercised	(112,500)
\$4.73		
	Shares under option at June 30, 2000	
\$5.10-\$18.43	542,500	\$ 9.61
	Granted	150,000
	Exercised	(85,000)
\$5.74		
	Shares under option at June 30, 2002	

\$ 12.20
 Granted
 180,000
 \$15.75-\$17.32
 \$ 16.62
 Exercised
 (137,500)
 \$5.38-\$6.73
 \$ 5.97

=====
 =====
 =====

Shares under
 option at
 June 30,
 2003 650,000
 \$5.10-\$18.48
 \$ 14.75

=====
 =====
 =====

Options
 exercisable
 at June 30,
 2003 247,500
 \$5.10-\$18.48
 \$ 11.88

=====
 =====
 =====

The weighted-average fair value at date of grant for options whose exercise price exceeded the market price of the stock on the grant date during 2003, 2002, and 2001 was \$3.69, \$4.91, and \$5.31, respectively. The weighted-average fair value at date of grant for options whose exercise price was less than the market price of the stock on the grant date during 2001 was \$7.90. There were no options granted in 2003 or 2002 for which the exercise price was less than the market price on the date of grant. The weighted-average fair value at date of grant for options whose exercise price was equal to the market price of the stock on the grant date during 2003 and 2002 was \$5.94 and \$7.68, respectively. There were no options granted in 2001 for which the exercise price was equal to the market price on the date of grant. As of June 30, 2003, the weighted-average remaining contractual life of all outstanding options approximates 5 years.

For the pro forma information disclosed in Note 1, the fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

2003	2002
2001	-----
-----	-----
-----	-----
-----	-----
Expected stock price volatility	
43.40%	
46.96%	
50.41%	
Risk free interest rate	
2.84%	
4.61%	
4.97%	
Expected dividend yield	
3.30%	
2.87%	--
Expected life of options	
5.33 years	
5.00 years	
5.13 years	

The Company has an agreement with its Chairman to repurchase common stock from his estate in the event of his death. The repurchase price is 95% of the fair market value of the common stock on the date that notice to repurchase is provided to the Company. The total number of shares to be purchased shall be sufficient to provide proceeds, which are the lesser of \$2,500,000 or the amount of estate taxes and administrative expenses incurred by his estate. The Company is obligated to pay in cash 25% of the total amount due and to execute a promissory note at a prime rate of interest for the balance. The Company maintains a \$1,150,000 life insurance policy to fund a substantial portion of this obligation.

6. INCOME TAXES

The Company utilizes the liability method of accounting for income taxes. The liability method measures the expected income tax impact of future taxable income and deductions implicit in the consolidated balance sheets.

The provision for income taxes in 2003, 2002, and 2001 consists of the following:

Year Ended	
June 30,	
2003	2002
2001	-----
-----	-----
-----	-----
-----	-----
-----	-----
Current:	
Federal \$	
2,395,000	\$
2,912,000	\$
2,716,552	
State	
501,000	
577,000	
573,000	
Deferred	
24,000	
(329,000)	
229,000	---
-----	-----
-----	-----
-----	-----
- \$	
2,920,000	\$
3,160,000	\$

Temporary differences which give rise to deferred income tax assets and liabilities at June 30 include:

2003	2002	-----

Deferred Income		
Tax Assets:		
Deferred		
compensation \$		
243,000	\$	282,000
Accrued expenses		
and reserves		
813,000	868,000	
Package design and		
trademarks 231,000		
244,000	Other	
2,000	9,000	-----

- 1,289,000		
1,403,000	Deferred	
Income Tax		
Liabilities:		
Royalties		
receivable/deferred		
(82,000)	(174,000)	
Equipment and		
leasehold		
improvements		
(4,000)	(2,000)	--

----- Net deferred		
income tax asset \$		
1,203,000	\$	
1,227,000		
=====		
=====		

7. INTANGIBLE ASSETS

Net intangible assets, acquired in 2003, of \$884,117 are included in other assets within the accompanying consolidated balance sheet. Amortization expense related to such intangible assets was \$14,985 in 2003. Amortization expense for the next five years is expected to approximate \$90,000 annually. The components of net intangible assets at June 30, 2003 are as follows:

Gross	
Accumulated Net	
Carrying Amount	
Amortization	
Carrying Amount	

Technology	
patents \$	
710,291	\$
(11,838)	\$
698,453	
Customer	
relationships	
188,811	(3,147)
185,664	-----

Total \$	899,102
\$ (14,985)	\$
884,117	
=====	
=====	
=====	

8. ACCRUED LIABILITIES

Accrued liabilities at June 30 consist of the following:

2003	2002	-

- Employee
compensation
\$ 341,095 \$
407,367
Cooperative
advertising
and
promotion
allowances
734,358
747,777
Payroll
taxes and
other
employee
benefits
171,537
189,342
Other
252,053
243,065 ---
----- -

\$ 1,499,043
\$ 1,587,551
=====
=====

9. ADDITIONAL CASH FLOW INFORMATION

The net changes in cash as a result of changes in operating assets and liabilities consist of the following:

2003	2002
2001	-----
-----	-----
-----	-----
Accounts receivable	
\$ (153,589)	
\$ (676,142)	
\$ (71,098)	
Inventories	
(854,186)	
2,115,798	
918,026	
Prepaid expenses	
(45,482)	
(6,967)	
(31,933)	
Income taxes	
(437,640)	
986,424	
(235,567)	
Other assets	
(57,072)	
(7,704)	
(170,377)	
Accounts payable	
939,234	
(208,160)	
1,491,909	
Accrued liabilities	
(1,241,025)	
35,872	
399,236	---
-----	-----
-----	-----
- Net change \$	
(1,849,760)	
\$ 2,239,121	
\$ 2,300,196	
=====	
=====	
=====	

2003	
2002	
2001	---
-----	-----
-----	-----
-----	-----
---	Net cash paid during the year for:
Interest	
\$ 14,572	
\$	
100,454	
\$ 15,465	
Income taxes	
\$	
3,332,091	
\$	
2,502,576	
\$	
3,675,119	

10. EMPLOYEE BENEFIT PLANS

Substantially all domestic employees are participants in the Company's Employee Stock Ownership Plan and Trust under which an annual contribution in either cash or common stock may be made at the discretion of the Board of Directors. The expense recorded for such contributions approximated \$49,000 in 2003, \$74,000 in 2002, and \$94,000 in 2001.

The Company maintains a retirement savings plan under Section 401(k) of the Internal Revenue Code. This plan covers all employees of the Company who have completed six months of service. Matching contributions can be made at the discretion of the Board of Directors. For calendar years 2003, 2002 and 2001, the matching contribution was 100% of employee contributions to the plan, not to exceed 10% of the employee's annual compensation. Vesting of Company contributions occurs immediately. Company contributions were approximately \$281,000, \$211,000 and \$217,000 during the years ended June 30, 2003, 2002, and 2001, respectively.

11. INDUSTRY SEGMENT INFORMATION, FOREIGN OPERATIONS AND SIGNIFICANT CUSTOMERS

The Company has one line of business--the design, manufacture, and sale of stereophones and related accessories.

The Company's export sales amounted to \$4,205,683 during 2003, \$4,037,739 during 2002, and \$3,575,201 during 2001.

Sales during 2003, 2002, and 2001 to the Company's five largest customers represented approximately 50%, 47%, and 51% of the Company's net sales, respectively. These customers generally are large, national retailers.

12. COMMITMENTS AND CONTINGENCIES

The Company leases its main plant and offices in Milwaukee, Wisconsin from its Chairman. On May 28, 2003, the lease was renewed for a period of five years, and is being accounted for as an operating lease. The lease extension maintained the rent at a fixed rate of \$380,000 per year. At anytime during this period the Company

has the option to renew the lease for an additional five years for the period commencing July 1, 2008 and ending June 30, 2013 under the same terms and conditions. The lease is on terms no less favorable to the Company than those that could be obtained from an independent party. The Company is responsible for all property maintenance, insurance, taxes and other normal expenses related to ownership. Rent expense, which includes this lease, approximated \$426,000 in 2003, \$421,000 in 2002, and \$424,000 in 2001.

13. SUPPLEMENTARY INFORMATION

Changes in the allowance for doubtful accounts for the years ended June 30, 2003, 2002, and 2001 are summarized as follows:

Balance Balance Year at Beginning Charges Against/ at End of Ending Of Period (Credits To) Income Deductions* Period --- ----- ----- ----- ----- ----- -----
2003
\$801,055
\$198,846 \$
24,212 \$
975,689
2002
\$301,252
\$552,000 \$
52,197 \$
801,055
2001
\$252,194 \$
52,238 \$
3,180 \$
301,252

*Represents charges against the allowance, net of recoveries.

Advertising costs included within selling, general, and administrative expenses in the accompanying statements of income were \$97,000 in 2003, \$50,000 in 2002, and \$0 in 2001. Such costs are expensed as incurred.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K contains forward-looking statements within the meaning of that term in the Private Securities Litigation Reform Act of 1995 (the "Act") (Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934). Additional written or oral forward-looking statements may be made by the Company from time to time in filings with the Securities Exchange Commission, press releases, or otherwise. Statements contained in this Form 10-K that are not historical facts are forward-looking statements made pursuant to the safe harbor provisions of the Act. Forward-looking statements may include, but are not limited to, projections of revenue, income or loss and capital expenditures, statements regarding future operations, anticipated financing needs, compliance with financial covenants in loan agreements, plans for acquisitions or sales of assets or businesses, plans relating to products or services of the Company, assessments of materiality, predictions of future events, the effects of pending and possible litigation, and assumptions relating to the foregoing. In addition, when used in this Form 10-K, the words "anticipates," "believes," or "estimates," "expects," "intends," "plans" and variations thereof and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified based on current expectations. Consequently, future events and actual results could differ materially from those set forth in, contemplated by, or underlying the forward-looking statements contained in this Form 10-K, or in other Company filings, press releases, or otherwise. In addition to the factors discussed in this Form 10-K, other factors that could contribute to or cause such differences include, but are not limited to, developments in any one or more of the following areas: future fluctuations in economic conditions, the receptivity of consumers to new consumer electronics technologies, the rate and consumer acceptance of new product introductions, competition, pricing, the number and nature of customers and their product orders, production by third party vendors, foreign manufacturing, sourcing and sales (including foreign government regulation, trade and importation concerns), borrowing costs, changes in tax rates, pending or threatened litigation and investigations, and other risk factors which may be detailed from time to time in the Company's Securities and Exchange Commission filings.

Readers are cautioned not to place undue reliance on any forward-looking statements contained herein, which speak only as of the date hereof. The Company undertakes no obligation to publicly release the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unexpected events.

OFFICERS AND
SENIOR MANAGEMENT

John C. Koss
Chairman of the Board

Michael J. Koss
Vice Chairman
President
Chief Executive Officer
Chief Operating Officer
Chief Financial Officer

John C. Koss, Jr.
Vice President-Sales

Sujata Sachdeva
Vice President-Finance/Secretary

Jill McCurdy
Vice President-Product Development

Lenore Lillie
Vice President-Operations

Cheryl Mike
Vice President-Human
Resources/Customer Relations

Chris Gantz
Vice President - Communication Products

Declan Hanley
Vice President-International Sales

ANNUAL MEETING

September 23, 2003 -- 9:00a.m.
Milwaukee River Hilton Inn
4700 N. Port Washington Rd.
Milwaukee, WI 53212

INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP
Milwaukee, Wisconsin

LEGAL COUNSEL

General Counsel
Hughes & Luce, L.L.P.
Dallas, Texas

DIRECTORS

John C. Koss
Chairman of the Board
Koss Corporation

Thomas L. Doerr
President
Doerr Corporation

Michael J. Koss
Vice Chairman, President
C.E.O. C.O.O., C.F.O.
Koss Corporation

Lawrence S. Mattson
Retired President
Oster Company

Martin F. Stein
Chairman
Eyecare One Inc.

John J. Stollenwerk
President
Allen-Edmonds Shoe Corporation

TRANSFER AGENT

Questions regarding change of address,
stock transfer, lost certificate, or
information on a particular account
should be directed in writing to:

American Stock Transfer
& Trust Company
59 Maiden Lane
New York, NY 10038

16800 West Greenfield Avenue
Brookfield, WI 53005
Attn: Barbara Bahr
Shareholders Toll-free: 1-800-937-5449

EXHIBIT INDEX

The Company will furnish a copy of any exhibit described below upon request and upon reimbursement to the Company of its reasonable expenses of furnishing such exhibit, which shall be limited to a photocopying charge of \$0.25 per page and, if mailed to the requesting party, the cost of first-class postage.

Designation Incorporation of Exhibit Exhibit
Title by Reference - -----

- ----- 3.1 Certificate of
Incorporation of Koss Corporation, as in
effect on September 25, 1996
..... (1) 3.2
By-Laws of Koss Corporation, as in effect on
September 25, 1996
.....
(2) 4.1 Certificate of Incorporation of Koss
Corporation, as in effect on September 25,
1996 (1)
4.2 By-Laws of Koss Corporation, as in effect
on September 25, 1996
.....
(2) 10.1 Officer Loan Policy
.....
(3) 10.3 Supplemental Medical Care
Reimbursement Plan (4)
10.4 Death Benefit Agreement with John C.
Koss (5) 10.5 Stock
Purchase Agreement with John C. Koss
..... (6) 10.6 Salary
Continuation Resolution for John C . Koss
..... (7) 10.7 1983 Incentive Stock
Option Plan
(8) 10.8 Assignment of Lease to John C. Koss
..... (9) 10.9 Addendum
to Lease
.....
(10) 10.10 1990 Flexible Incentive Plan
..... (11) 10.12
Loan Agreement, effective as of February 17,
1995 (12) 10.13 Amendment to
Loan Agreement dated June 15, 1995, effective
as of February 17, 1995
..... (13) 10.14
Amendment to Loan Agreement dated April 29,
1999 (14) 10.15 Amendment to
Loan Agreement dated December 15, 1999
..... (15) 10.16 Amendment to Loan
Agreement dated October 10, 2001
.....
(16)

10.17	License Agreement dated November 15, 1991 between Koss Corporation and Trabelco N.V. (a subsidiary of Hagemeyer N.V.) for North America, Central America and South America (including Amendment to License Agreement dated November 15, 1991; Renewal Letter dated November 18, 1994; and Second Amendment to License Agreement dated September 29, 1995)	(17)
10.18	License Agreement dated September 29, 1995 between Koss Corporation and Trabelco N.V. (a subsidiary of Hagemeyer N.V.) for Europe (including First Amendment to License Agreement dated December 26, 1995)	(18)
10.19	Third Amendment and Assignment of License Agreement to Jiangsu Electronics Industries Limited dated as of March 31, 1997	(19)
10.20	Fourth Amendment to License Agreement dated as of May 29, 1998	(20)
10.21	Fifth Amendment to License Agreement dated March 30, 2001	(21)
10.22	Sixth Amendment to License Agreement dated August 15, 2001	(22)
10.23	Seventh Amendment to License Agreement dated December 28, 2001	(23)
10.24	Eighth Amendment to License Agreement dated July 31, 2002	(24)
10.25	License Agreement dated June 30, 1998 between Koss Corporation and Logitech Electronics Inc. (including Addendum to License Agreement dated June 30, 1998)	(25)
10.26	Consent of Directors (Supplemental Executive Retirement Plan for Michael J. Koss dated March 7, 1997)	(26)
10.27	Amendment to Lease	(27)
10.28	Partial Assignment, Termination and Modification of Lease	(28)
10.29	Restated Lease	(29)
21	List of Subsidiaries of Koss Corporation	(30)
23	Consent of PricewaterhouseCoopers LLP	(31)

- 31 Certification of Chief Executive Officer and Chief Financial Officer required by Rule 13a-14(a) or 15d-14(a) (31)
- 32 Certification of Chief Executive Officer and Chief Financial Officer required by 18 U.S.C. Section 1350 (31)
- (1) Incorporated by reference from Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (2) Incorporated by reference from Exhibit 3.2 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (3) Incorporated by reference from Exhibit 10.1 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (4) Incorporated by reference from Exhibit 10.3 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (5) Incorporated by reference from Exhibit 10.4 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (6) Incorporated by reference from Exhibit 10.5 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (7) Incorporated by reference from Exhibit 10.6 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (8) Incorporated by reference from Exhibit 10.7 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (9) Incorporated by reference from Exhibit 10.7 to the Company's Annual Report on Form 10-K for the year ended June 30, 1988 (Commission File No. 0-3295)
- (10) Incorporated by reference from Exhibit 10.8 to the Company's Annual Report on Form 10-K for the year ended June 30, 1988 (Commission File No. 0-3295)
- (11) Incorporated by reference from Exhibit 25 to the Company's Annual Report on Form 10-K for the year ended June 30, 1990 (Commission File No. 0-3295)
- (12) Incorporated by reference from Exhibit 10 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1995 (Commission File No. 0-3295)

- (13) Incorporated by reference from Exhibit 10.13 to the Company's Annual Report on Form 10-K for the year ended June 30, 1995 (Commission File No. 0-3295)
- (14) Incorporated by reference from Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended June 30, 1999 (Commission File No. 0-3295)
- (15) Incorporated by reference from Exhibit 10.15 to the Company's Annual Report on Form 10-K for the year ended June 30, 2000 (Commission File No. 0-3295)
- (16) Incorporated by reference from Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended June 30, 2002 (Commission File No. 0-3295)
- (17) Incorporated by reference from Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (18) Incorporated by reference from Exhibit 10.15 to the Company's Annual Report on Form 10-K for the year ended June 30, 1996 (Commission File No. 0-3295)
- (19) Incorporated by reference from Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1997 (Commission File No. 0-3295)
- (20) Incorporated by reference from Exhibit 10.17 to the Company's Annual Report on Form 10-K for the year ended June 30, 1998 (Commission File No. 0-3295)
- (21) Incorporated by reference from the sole Exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2001 (Commission File No. 0-3295)
- (22) Incorporated by reference from Exhibit 10.21 to the Company's Annual Report on Form 10-K for the year ended June 30, 2001 (Commission File No. 0-3295)
- (23) Incorporated by reference from Exhibit 10.23 to the Company's Quarterly Report on Form 10-Q for the quarter ended December 31, 2001 (Commission File No. 0-3295)
- (24) Incorporated by reference from Exhibit 10.24 to the Company's Annual Report on Form 10-K for the year ended June 30, 2002 (Commission File No. 0-3295)
- (25) Incorporated by reference from Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended June 30, 1998 (Commission File No. 0-3295)
- (26) Incorporated by reference from Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1997 (Commission File No. 0-3295)

- (27) Incorporated by reference from Exhibit 10.22 to the Company's Annual Report on Form 10-K for the year ended June 30, 2000 (Commission File No. 0-3295)
- (28) Incorporated by reference from Exhibit 10.25 to the Company's Annual Report on Form 10-K for the year ended June 30, 2001 (Commission File No. 0-3295)
- (29) Incorporated by reference from Exhibit 10.26 to the Company's Annual Report on Form 10-K for the year ended June 30, 2001 (Commission File No. 0-3295)
- (30) Incorporated by reference from Exhibit 22 to the Company's Annual Report on Form 10-K for the year ended June 30, 1988 (Commission File No. 0-3295)
- (31) Filed herewith

CONSENT OF INDEPENDENT AUDITOR

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 333-89872, 33-60804, 333-37986 and 333-20405) of Koss Corporation of our report dated July 11, 2003 relating to the financial statements which appear in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

Milwaukee, Wisconsin
August 15, 2003

CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Michael J. Koss, certify that:

1. I have reviewed this annual report on Form 10-K of Koss Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 18, 2003

/s/ Michael J. Koss

Michael J. Koss
Chief Executive Officer, President and
Chief Financial Officer

Pursuant to 18 U.S.C. Section 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the following certifications are being made to accompany the Registrant's annual report on Form 10-K for the fiscal year ended June 30, 2003:

CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002,
18 U.S.C. SECTION 1350

I, Michael J. Koss, Chief Executive Officer and Chief Financial Officer of Koss Corporation (the "Company") hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

(i) the Annual Report on Form 10-K of the Company for the fiscal quarter ended June 30, 2003 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 18, 2003

/s/ Michael J. Koss

Michael J. Koss
Chief Executive Officer, President and
Chief Financial Officer